



## **January-March 2011 Interim Report**

**CEO Ilkka Hiidenheimo**  
**6.5.2011 Helsinki**

# Stonesoft Corporation

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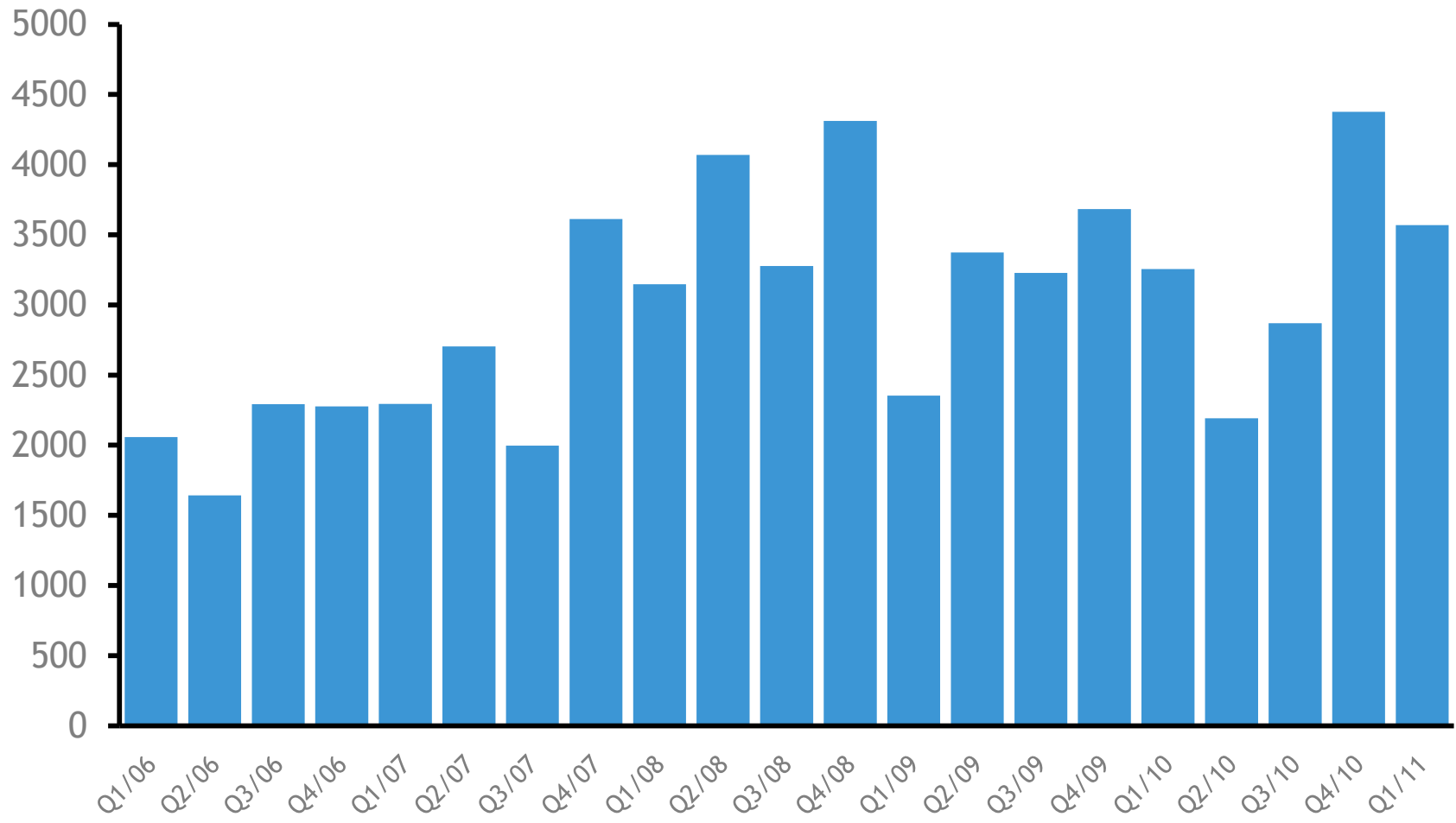
# Results for January - March 2011

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- Net sales EUR 6.5 million, +6% compared to the corresponding period in 2010 (6.2).
- StoneGate sales were EUR 3.6 million, +10% compared to the corresponding period in 2010 (3.3).
- Operating profit (EBIT) was EUR -0.8 million (-0.2).
- The operational cash flow was EUR +1.8 million, compared to EUR +0.7 in the corresponding period in 2010.

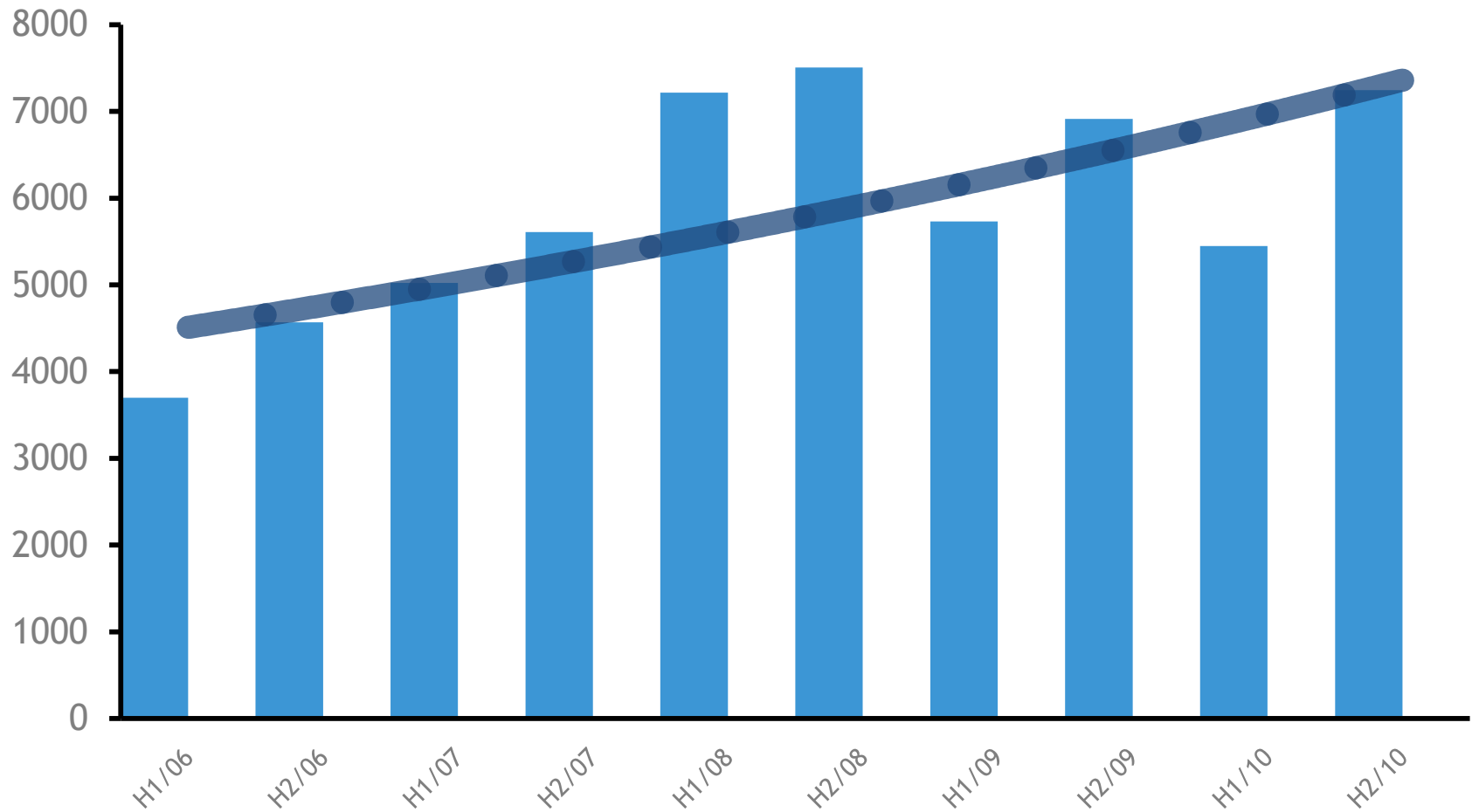


## Sales by Quarter (K€)



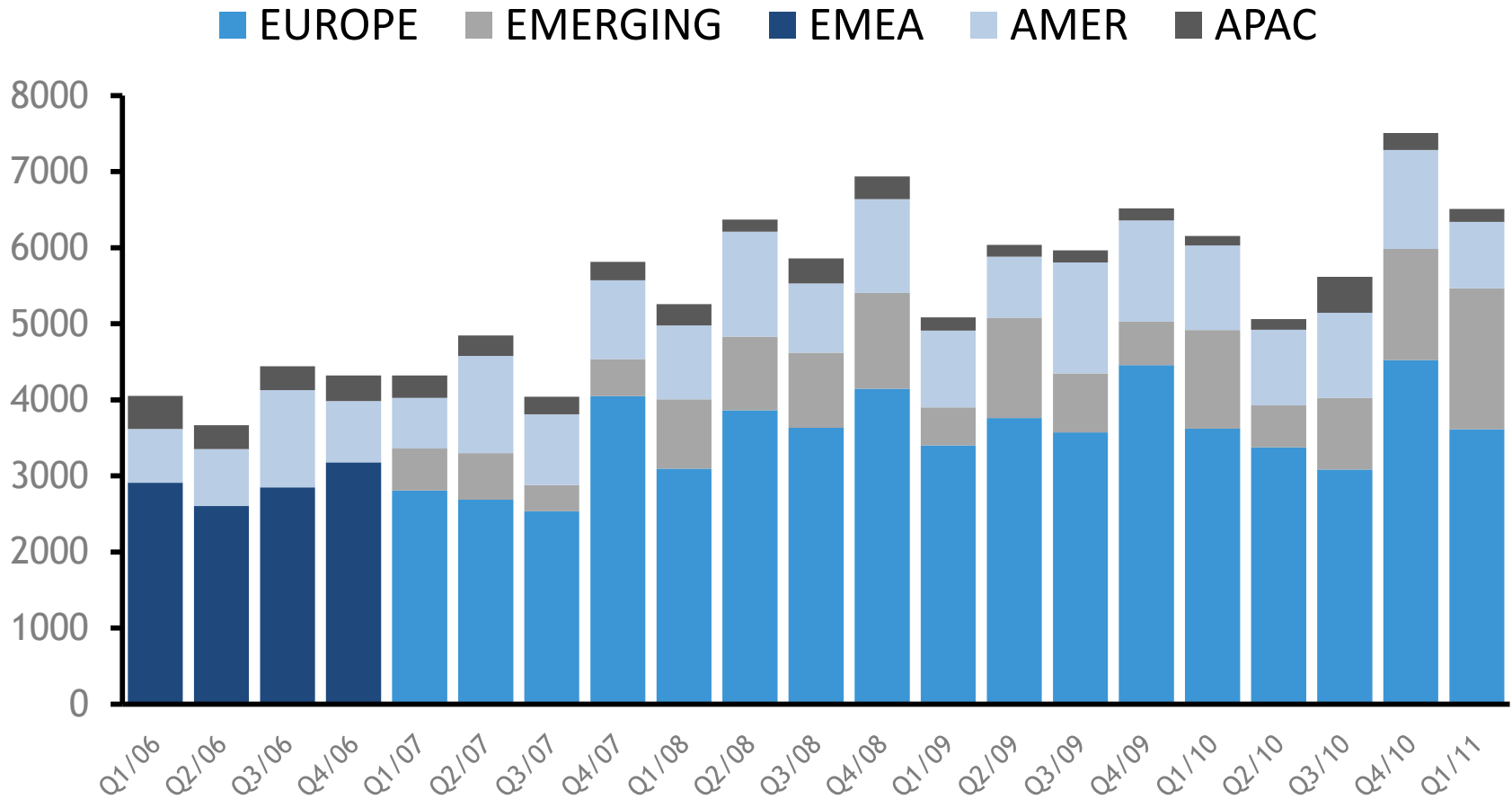
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## Sales by Half Year (K€)



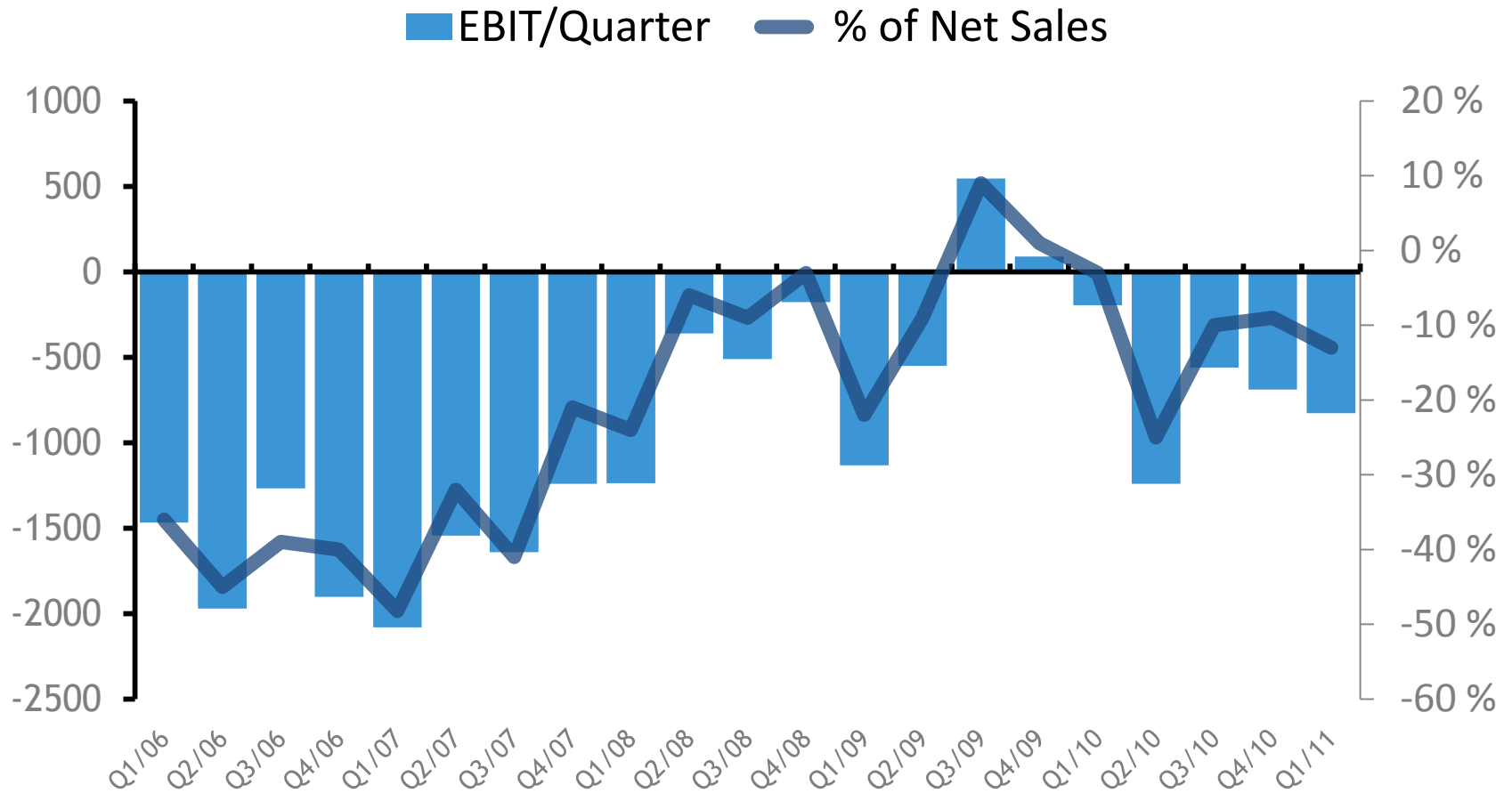
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## Net Sales by Area (K€)



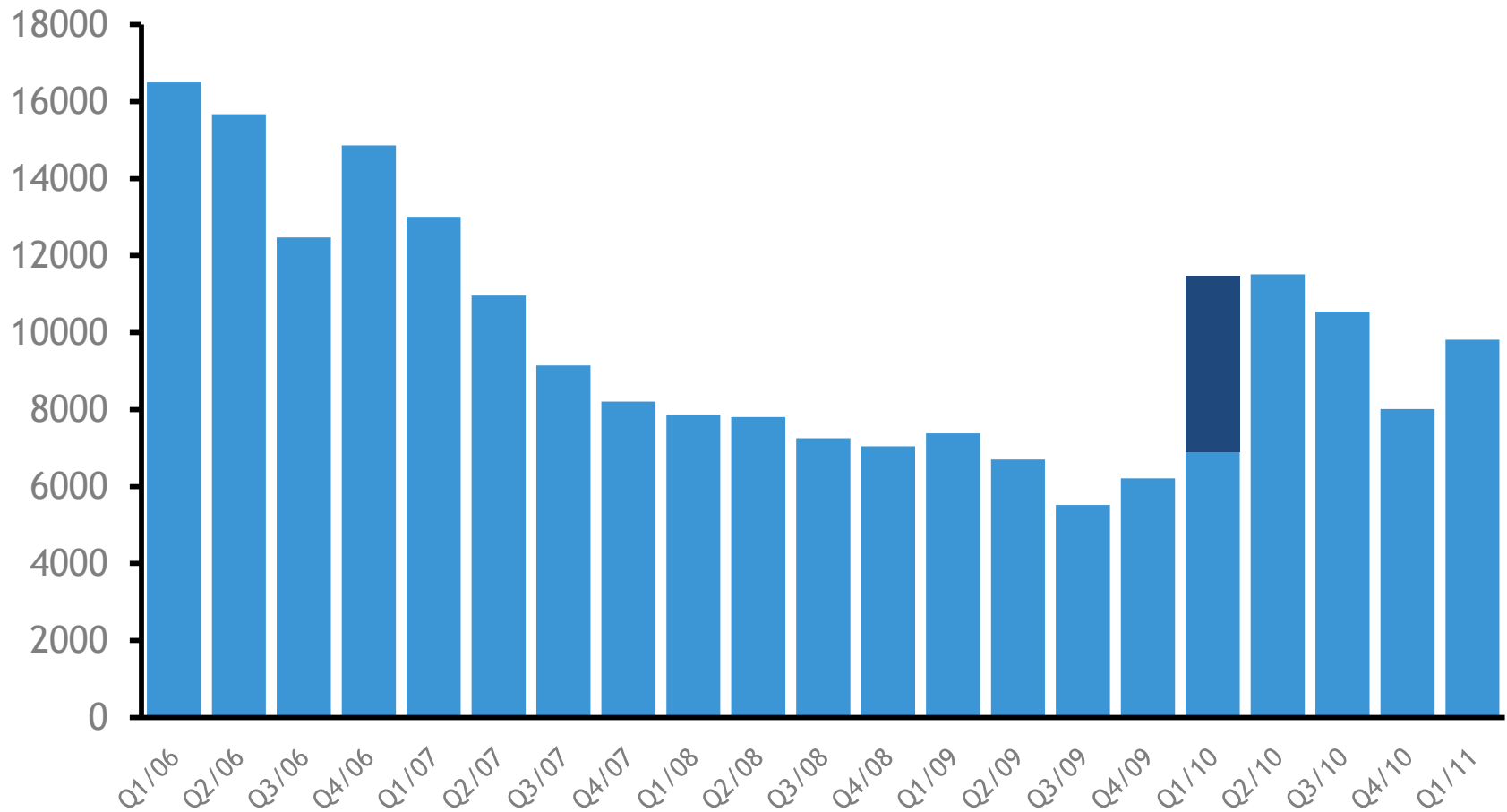
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# EBIT by Quarter



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## Liquid Funds (K€)



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# Highlights of Q1/2011

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Secure Information Flow

Stonesoft announced its StoneGate™ IPS-1205 and IPS-3205 intrusion prevention system (IPS) appliances were rated excellent in value purchase according to the latest Network Intrusion Prevention System Comparative Test Report from NSS Labs, Inc. Both appliances ranked in the top three in their respective performance categories for best price per Mbps protected and total cost of ownership (TCO) per real world throughput.

# January 2011

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Secure Information Flow

Stonesoft announced it had discovered 124 new advanced evasion techniques (AETs). Samples of these AETs have been delivered to the Computer Emergency Response Team (CERT-FI), who will continue to coordinate a global vulnerability coordination effort.

February 2011

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Secure Information Flow

Stonesoft participates in the RSA event with positive results.

February 2011

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Secure Information Flow

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All time high Q1 StoneGate sales

March 2011

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# Highlights After the Reporting Period

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Stonesoft organizes successful events in France, Italy, Finland and UK to strengthen their Thought Leadership in Evasions and IT Security themes.



April 2011

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Secure Information Flow

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